Tilläggslösningar – vår produktportfölj

14:45 – 15:15, Per Bay

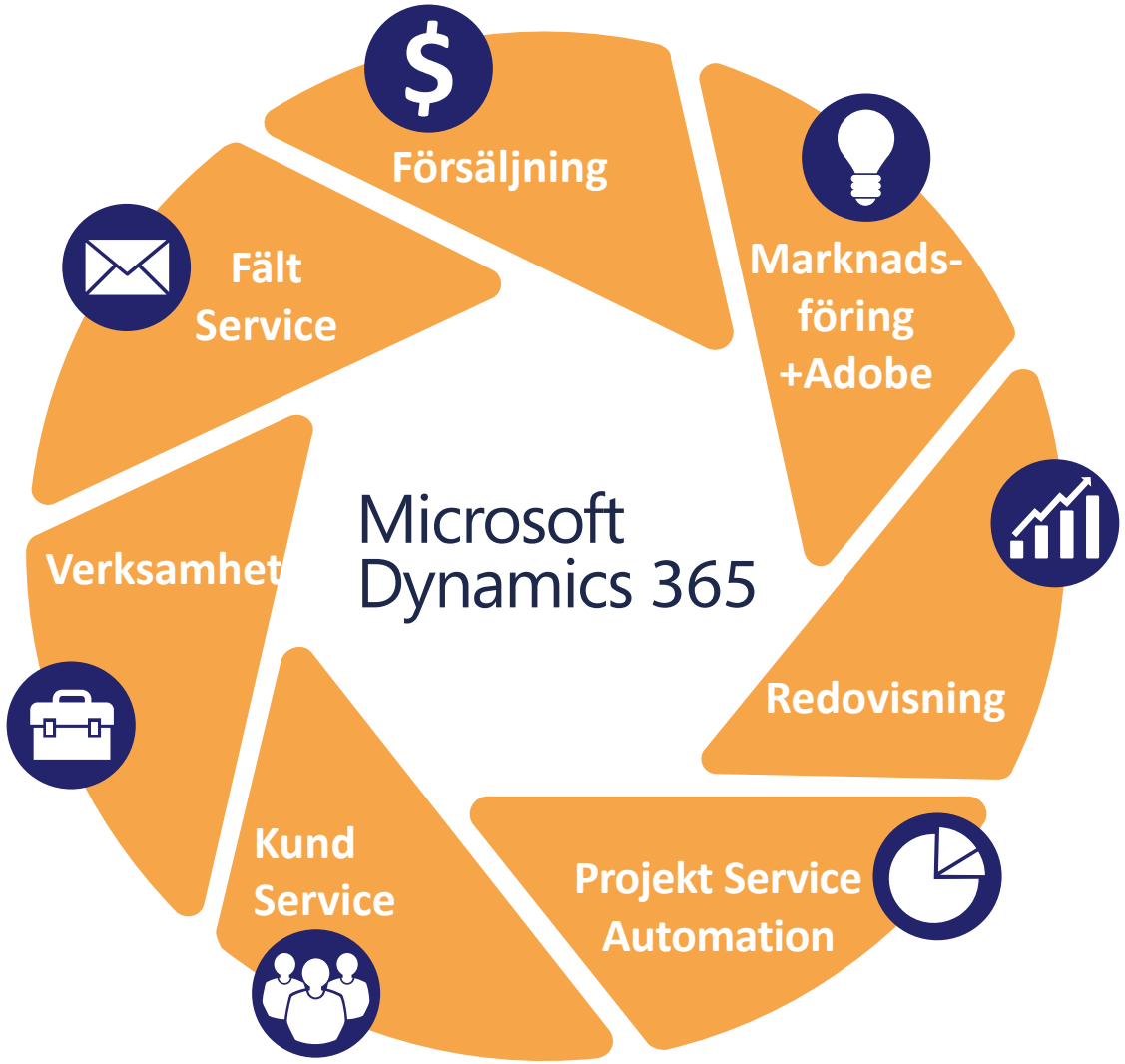
DYNAMICS 365 - SKALL STÖDJA DIN VERKSAMHET!

„It‘s not about Dynamics on it‘s own – It‘s about Dynamics at the center of the company!“

- Satya Nadella -

PRODUKT ÖVERSIKT

Microsoft Dynamics 365 — Affärs- och verksamhetslösningar från Microsoft.



COSMO CONSULT VISION

Funktionalitet

Användare-upplevelse

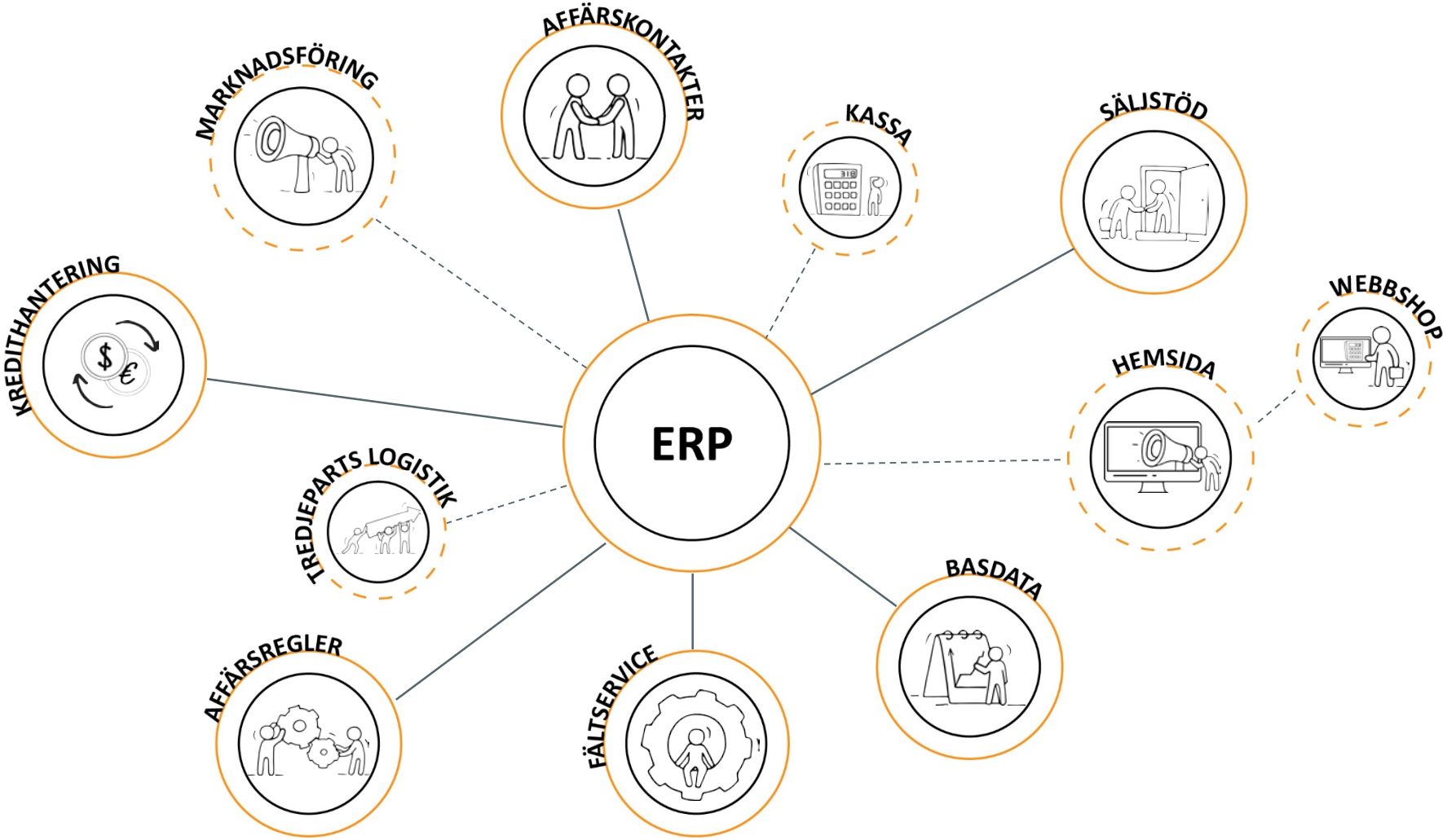
Effektivitet

Framgång

-”To create the most **human centric**
End-to-End Business Solution Provider

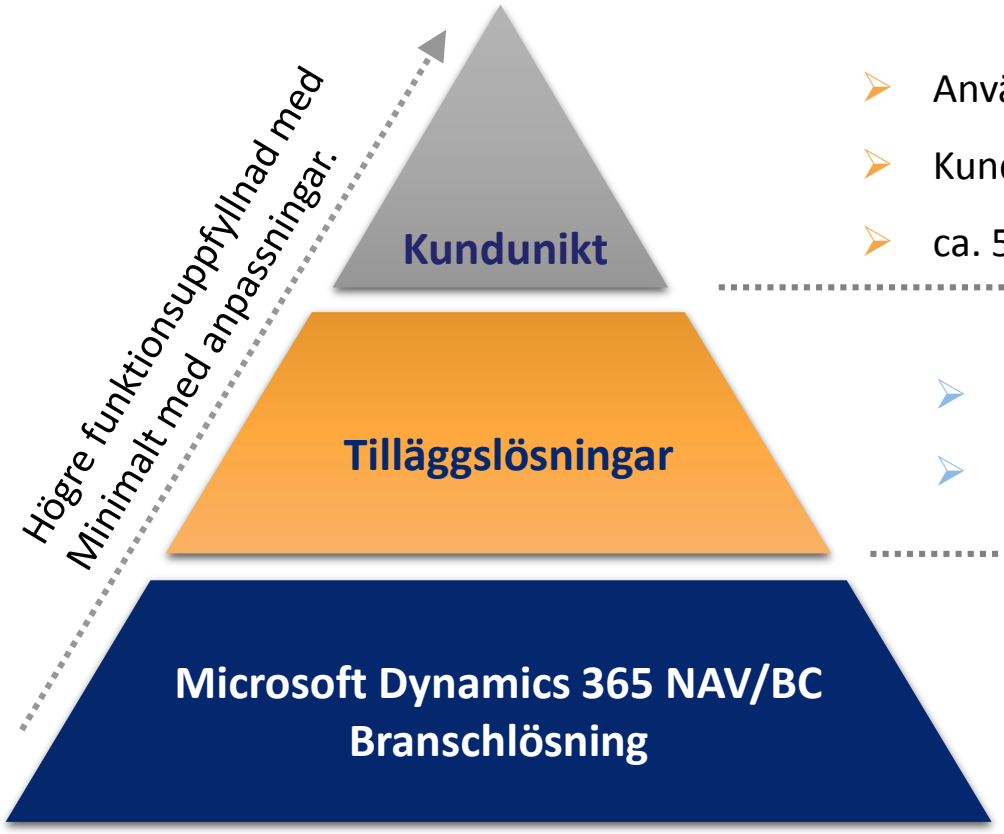
to leverage **digitalization** for **customer success**”

Strategiskt val av plattform för digital transformation



PRODUKTFILOSOFI

Standard | Bransch | Kundunikt



- Användaranpassning
- Kundspecifika behov
- ca. 5 - 10 %

- Certifierade bransch- och speciallösningar
- ca. 15 - 20 %

- Standard grundfunktionalitet
- Globalt & landspecifika funktioner
- ca. 75 % funktionsuppfyllnad

Ledande branschlösningar för Dynamics

- Branschlösningar

Microsoft Dynamics
Manufacturing Partner

- 1996 – 22 År
- Advanced Manufacturing Pack
- Produktionslösning för:
  - Diskret tillverkning
  - Processindustrin
  - Projektbaserad produktion
- Globalt partnernätverk
- > 1000 kunder

LS Retail

- 27 år
- 70 länder
- 200 Partners
- 2 500 kunder
- 45 000 butiker
- 110 000 kassor

PEBBLESTONE fashion

- 1994 – 24 År
- 32 Länder
- 600 kunder
- 12 000 Användare

INDUSTRY SOLUTIONS
COSMO CONSULT as an industry specialist

Print & packaging

- Print and packaging Industry

Discrete manufacturing

- Project-oriented manufacturing
- Machine engineering
- Automotive construction
- Lift construction
- Plant engineering
- Device and apparatus construction

Process manufacturing

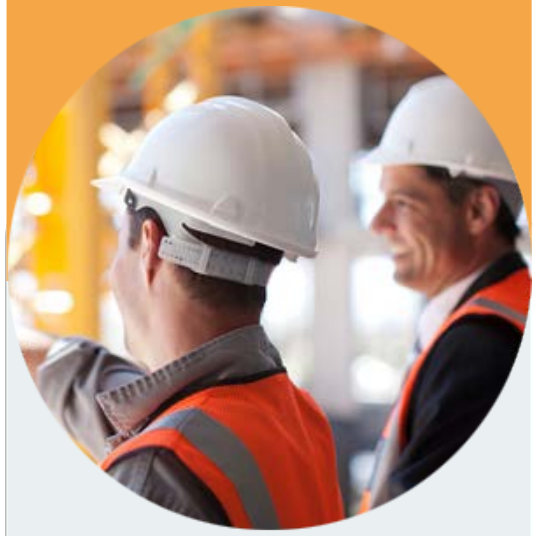
- Plastics industry
- Food and beverages industry
- Glass
- Chemicals industry
- Life sciences and pharmaceutical industry
- Roll manufacturing

Service providers

- Engineering and planning offices
- Transport and logistical services providers
- Media and publishing houses
- Finance and banks
- Service providers

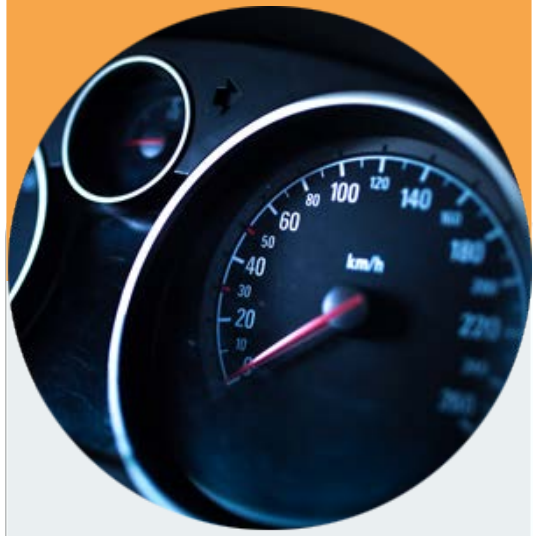
INDUSTRY SOLUTIONS
COSMO CONSULT as an industry specialist

Construction industry



- Construction industry proper
- Construction-related industry

Automotive

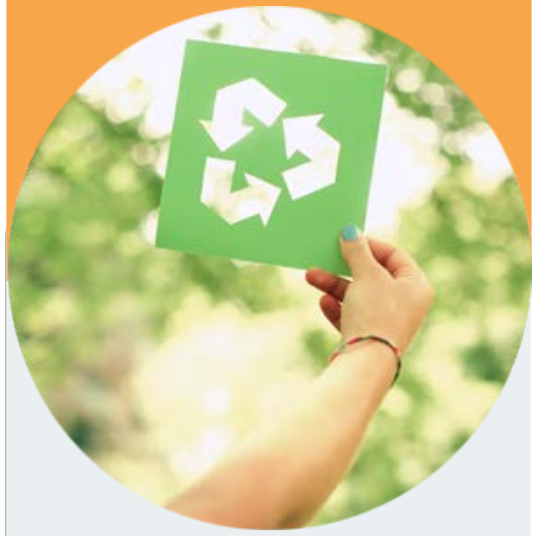


- Automotive suppliers

Retail

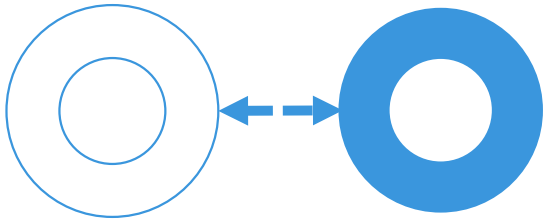
- E-commerce
- Wholesale

Waste management & recycling



- Environmental

Olika typer av tilläggslösningar

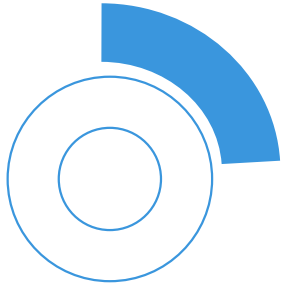


Integrerad

Externa applikationer som integrerar emot Dynamics 365 NAV/BC

Exempel:
Fakturatolkning och attest
E-handelsplattformar

API

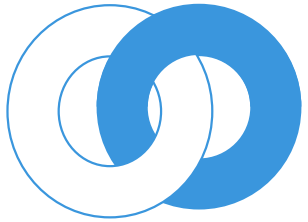


Tillägg

Applikationer byggda i Dynamics 365 NAV/BC

Exempel:
CC | Dokument konfigurator
Swebase

Extension 2.0



Inbäddad

Applikationer byggda i Dynamics 365 NAV/BC

Exempel:
Logtrade
Credditsafe

API + Extension 2.0. etc.

Exempel på inbäddade onlinetjänster

Logtrade – Transportadministration, byggd för att vara inbyggd.

Creditsafe – Integrerad kreditbedömning i hela processen.

Readsoft Online – Tolkning av fakturor.

Tradeshift.com – Portal för elektroniska dokument

Artificiellt Intelligens (AI) / Cortana – Prognos Försäljning, Lagersaldo, Kassalikviditet.

Nets – Betalningsleverantör.

Tilläggstjänster

Swebase – Svenskt tillägg för bl.a. leverantörsbetalning och svenska normer.

Exflow – Fakturattest och kontering.

Sane E-commerce – E-handelsportal byggd för Dynamics NAV.

Tasklet Factory – Handdatorlösning som effektiviserar lagerprocesser.

Contina – Payment Managment – Nordisk betalningslösning.

Contina – Document Output Managment – Effektiviserar dokumentutskick.

Jet Reports – BI, Från Add-hoc rapporter till analyskuber.

Power BI – Microsoft analysverktyg, både inbyggd och fristående.

SPECIALIST ERP SOLUTIONS for Microsoft Dynamics NAV
COSMO CONSULT as an industry specialist — our ERP add-ons and apps

COSMO CONSULT ERP add-ons & apps

- cc|production data acquisition
- cc|bi dynamics
- cc|crefodynamics
- cc|e-balance sheet
- cc|e-commerce
- cc|edi
- Document management pack
  - cc|text module
  - cc|formatted documents
  - cc|document configurator
  - cc|document management system (DMS)
- cc|data integration suite
- cc|hazardous substance management
- cc|supplier evaluation
- cc|mobile solution
- cc|quality management
- cc|rental
- cc|cyclic planning
- cc|edi transport
- cc|workflow

PRODUCT & SOLUTION PORTFOLIO
CRM

- Microsoft Dynamics 365 Customer Engagement
- Power BI
- Office 365

Products and Solutions

Politics for Dynamics 365 Sales

SalesUP for Dynamics 365 Sales

GDPR Package for Dynamics 365

Dyn 365 Sales

- Leadmanagement
- Oppty Management
- Activity Mangement
- Sales Reporting
- Goals

Dyn 365 Marketing

- Market Segmentation
- Target Groups
- In- and Outbound campaigns
- Social Listening

Dyn 365 Field Service

- Offsite Service Management
- Ressource and Skill Management
- Customer Portals
- Service Scheduling

Dyn 365 Cust. Service

- Ticketing
- Contract Management
- SLA
- Questionnaires

Dyn 365 PSA

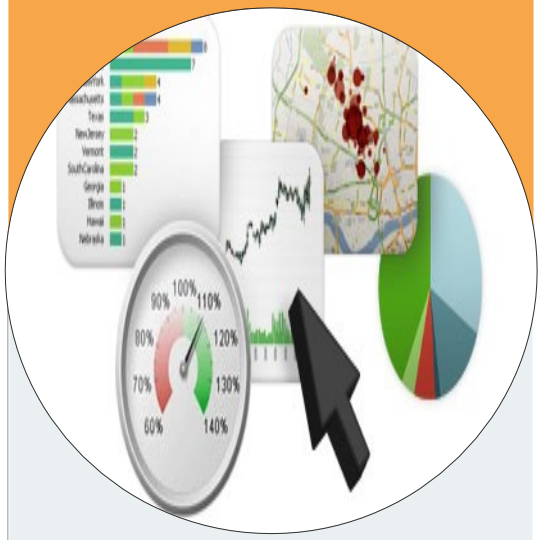
- Project Service Automation
- Project Management
- Skill Management
- Gannt Diagramms

DATA & ANALYTICS
Full coverage

Visual Reporting

- Embedded Power BI
- Extended value to Business Applications (ERP/CE)
- Visual presentation of data context (Small analytics)
- Regional responsibility

SMB Analytics



- Qlik & Power BI Self Service Analytical solutions
- Predefined Business Content
- Extended Projectwork
- Target Market SMB
- Worldwide availability

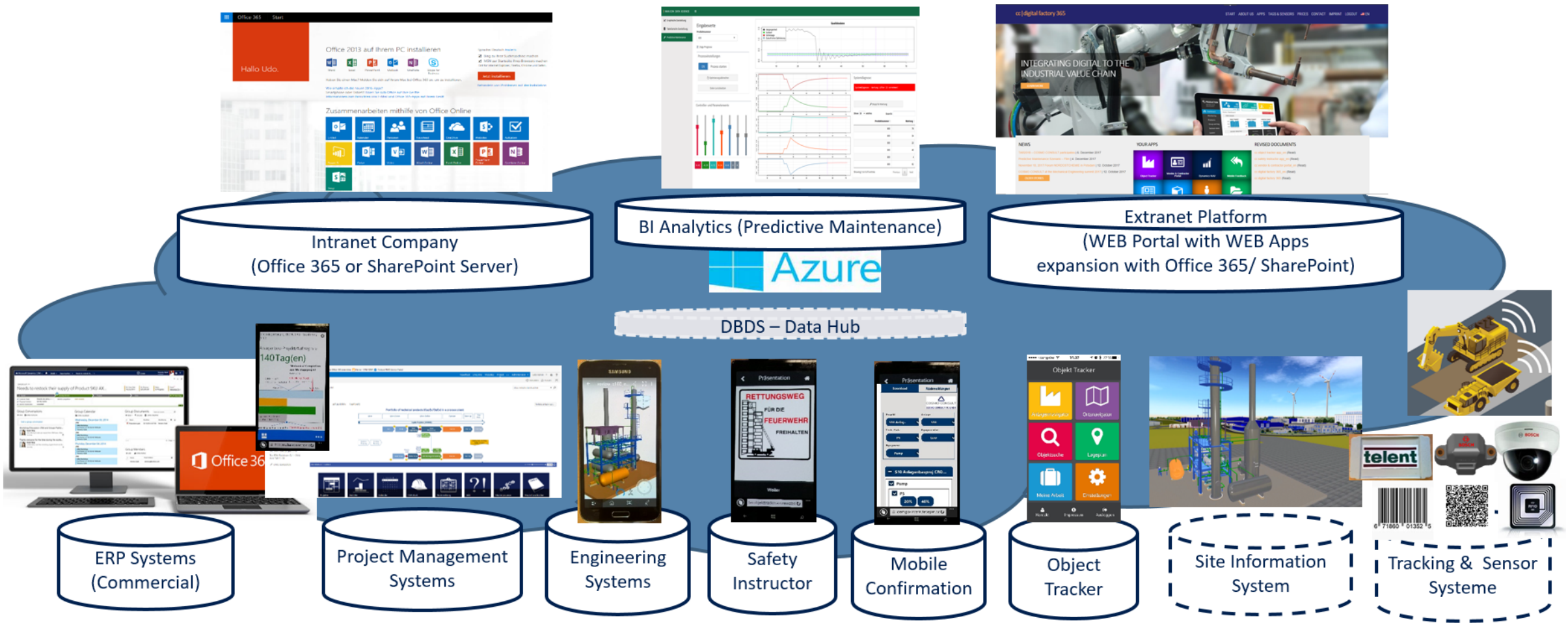
Enterprise Analytics

- MS Data Warehouse
- Power BI frontend solutions
- Predefined Business Content
- Extended Projectwork
- Target Market Enterprise
- Worldwide availability

AI / IOT

- Business logic driven by mathematical solutions
- Big Data Sensor Data Integration
- Service driven
- Enterprise Framework (PT)
- SMB PlugIn AI Apps planned

IOT - INDUSTRY 4.0
Platform for Digitalization



PRODUCT & SOLUTION PORTFOLIO

Modern Workplace

Office 365 SharePoint

Collaboration & Communication

- Project Platform
- Knowledge and Document Base
- Teamwork and Skype Integration

Business Intelligence & Reporting

- PowerBI Integration
- Excel Services
- BI platform with 3rd Party Tools

Portals

- Intranet / Information Portal
- Quality Management Portal
- Customer Portal / Extranet

Enterprise Content Management

- Invoicing Portal
- Integration in ERP (AX or NAV)
- Integration in Dynamics 365/CRM

Business Processes & Workflows

- Workflow Design
- Vacation Application Process
- Expense Management, Mobile Bookings

Forms Management

- Web based forms
- Views and diagrams
- Questionnaires

CC Solutions

DMS Auditsave Archiving
Save storage of legal documents inside or outside of SharePoint

ShareFlex - SharePoint Acceleration Pack
Package with tools to enhance SharePoint usability and user experience

Quality and Contract Management
Workflows for creation and guidance of legal documents throughout the company

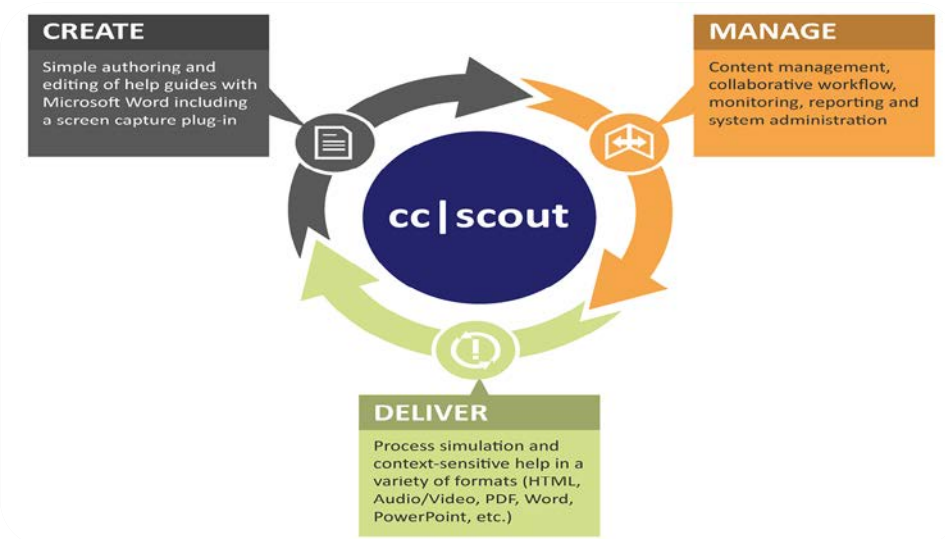
Invoicing
Scan and recognize documents, verification and approval workflows, archiving

GDPR App
Package to enable companys to QuickCheck their GDPR readiness and documentation

Intranet Starter Pack
Package with tools and functions to start an Intranet based on SharePoint / Online

MODERN WORKPLACE
Electronic Performance Support

> 2000 User



Portfolio

- User Adoption
- Transaction documentation
- PDF, Word, Videos, Exams
- Central workflows

Solution

- For all enterprise relevant Software
- Flexible & scalable
- Drastically reduces cost of User training
- Context sensitive

COSMO CONSULT

Business-Software for People

COSMO CONSULT MARKETPLACE

Preview

PRODUCT PIPELINE
Diversity and continuous Development

Microsoft Cloud Products

To name a few

OUR Products & Services

CC|SCOUT
CC|ShareFlex
CC|BI Dynamics
CC|Azure workshop

Quick Setup
Onboarding Service
Support & Consulting

To name a few

More Products (Planned)

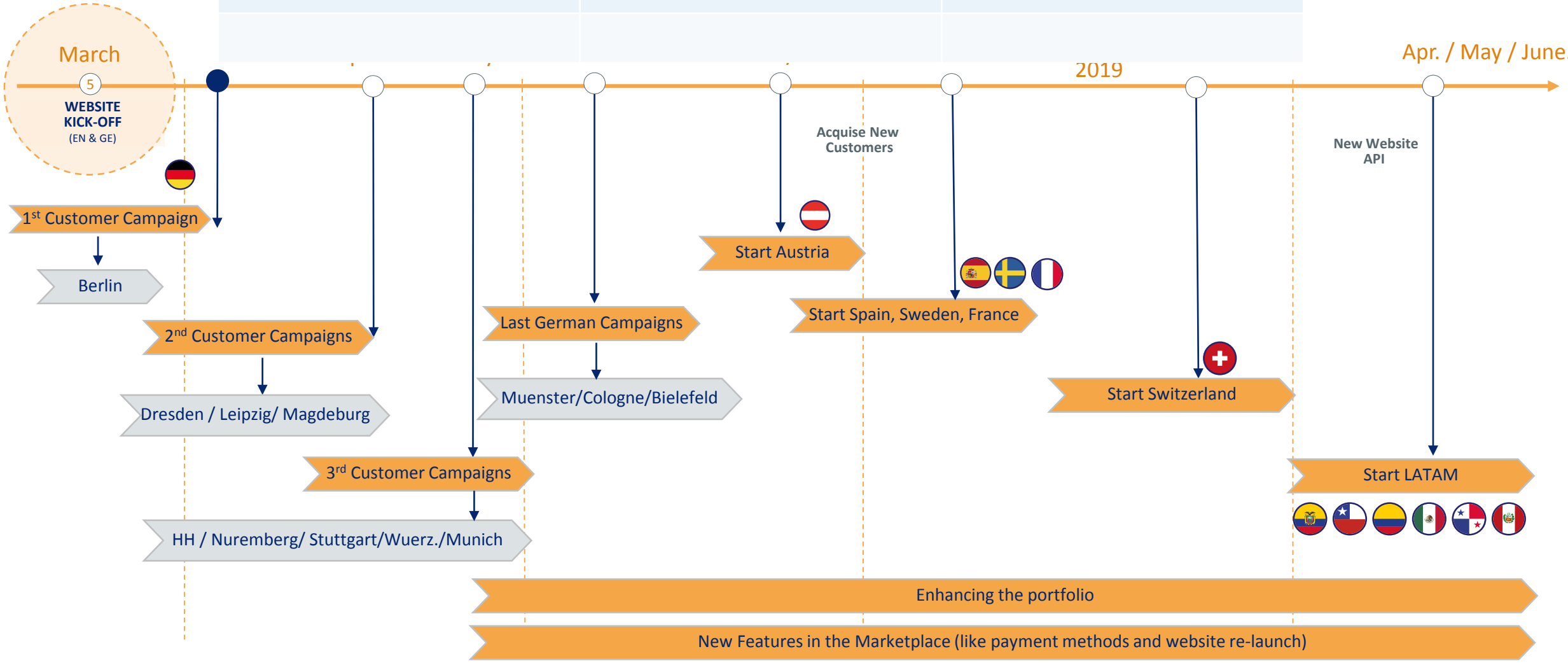
Google
DigitalSafe.
meisterlabs
DocuSign
weebly
regify
mozy
SoftwareClub

To name a few

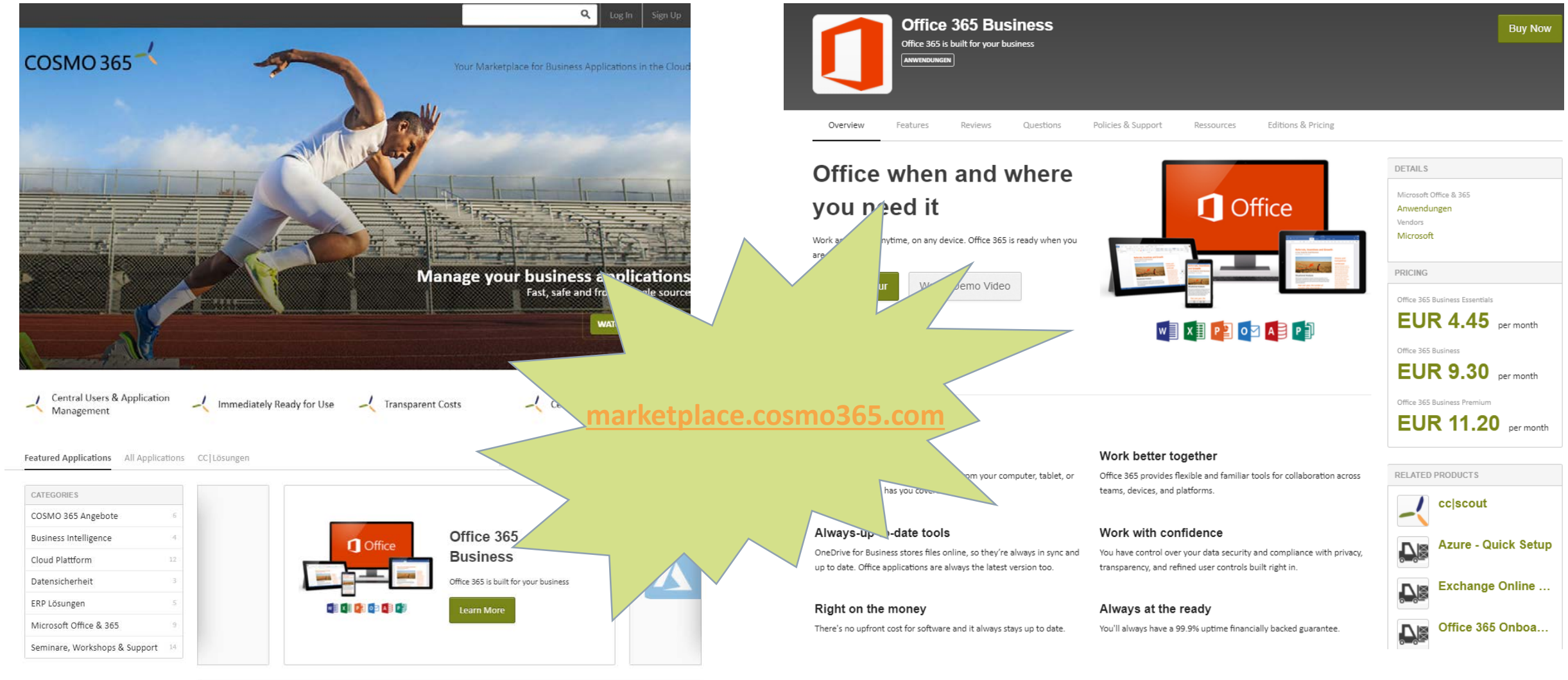
WHAT HAPPENS NEXT?

Planned activ

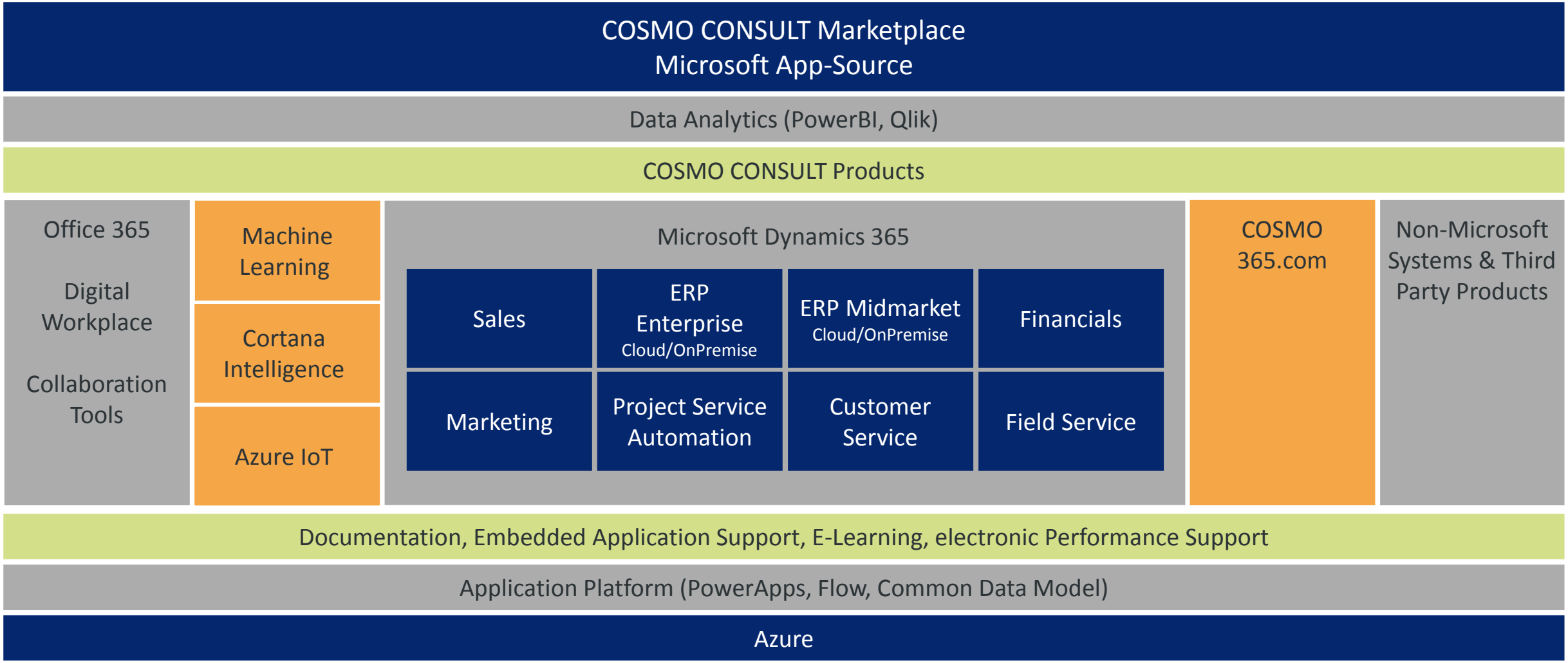
Internal Onboarding
attle Cards
-Mail Campaigns



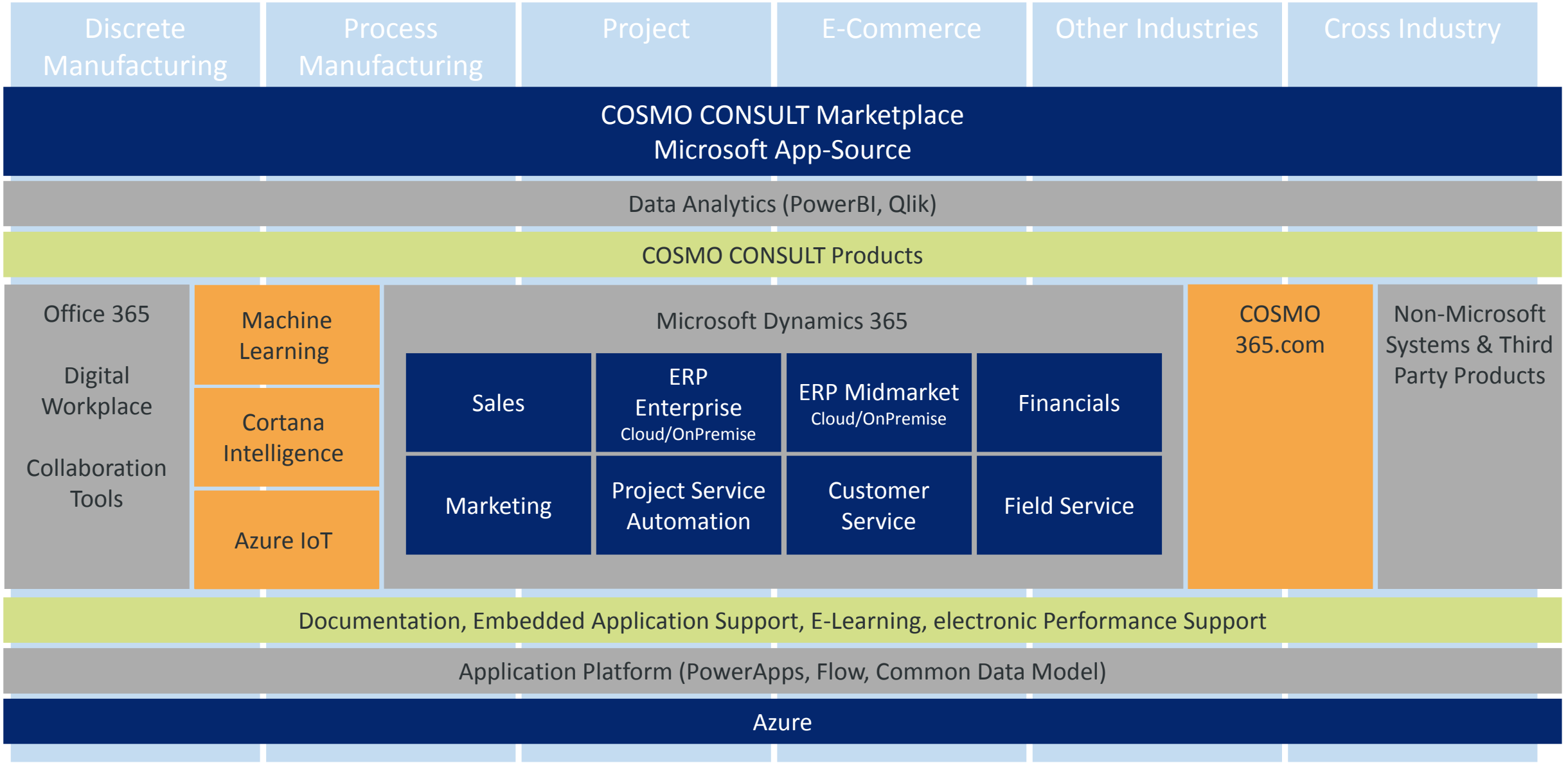
AND ONE MORE THING…



Lösningsportfölj



Industriperspektiv



Tack!